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Sales & Service, Gujrat



Manish Panchal
BDM, Gujrat



Ramamoorhi Raja
Sales & Service, Sivakasi



Ramaswami Raja
Sales, Chennai



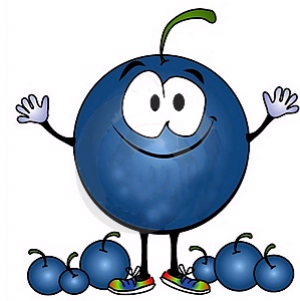
Ravi Divyanath
BDM, South, India



Santana Rajan
Sales & Service, Chennai



Umesh Mamtani
Marketing Manager



New Faces

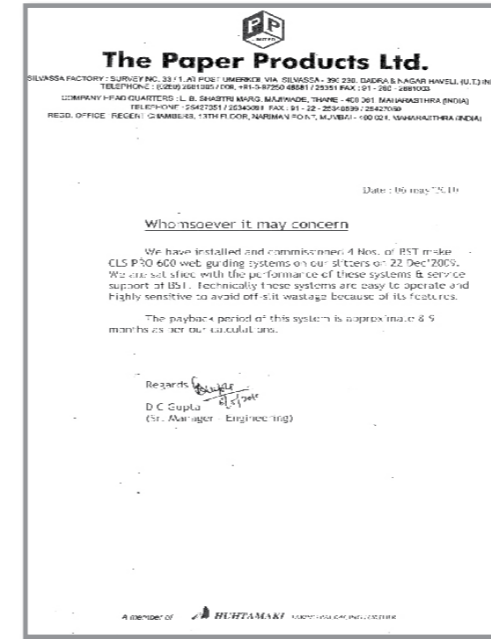
Testimonials



Shreenath - CLS

"CLS PRO 600 - The system is very good and user friendly, All types of laminates, surface printed materials and plain polyester are being run on the machine without restriction, Any operator can be trained to use the system to its fullest.

Kiran Deshpande
Production Manager



IMPRESSIVE.....

We are happy with our decision in placing our first order of Perfecto Label Slit for Mumbai. We look forward to installations at our facilities in Kolkotta & Nairobi.

GOOD WORK....KEEP IT UP...

Bhavin Kothari
Interlabels



BST SAYONA AUTOMATION PVT. LTD.

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NEWSLETTER

VOL -1/2010

June 2010



Dear Reader,

The new financial year has begun & we are out with our fist News Letter and as always I would like to share with you news about our performance, new product launches, new partnerships and some interesting installation stories.

BST Sayona with your support has ended the year 2009-10 with a whopping 40% growth compared to last year. Last year was a testing time for our industry and the economy, we were constantly tested and challenged forcing us to rethink our strategies and adapt to the circumstances.

A remarkable achievement was gaining the trust of 18 new OEMs & 148 new end users. This was the result of continuous hard work timed with meticulous planning by TEAM BST SAYONA. The company reinvented itself allowing it to return with rejuvenated strength and a clear perspective.

A new permanent service team has been deployed in Vapi (Mr. Yatendra Negi - 08141564771) and in Sivakasi (Mr. R. Raja - 9445154549) enabling us to better serve our customers. The regions of Tamil Nadu & Karnataka have also been endowed with a new sales/service organization thus helping us gain momentum to make the ever important Southern region a BST stronghold.

The Dream (inspection cum slitting machine for label industry) finally came into fruition following its Debut at the Label Expo, China in December. With 6 orders in the first month of launch we realized that nothing is impossible if you dream big.

Customers, as always you have encouraged us to stretch more each year.

Lastly but most importantly thanking the TEAM BST Sayona without whose dedication this dream would never have been fulfilled.

Thanking You with Warm Regards,

Tappan Patel

PRODUCT RANGE

- Web Guides
- Web Inspection Systems
- 100% Defect Dection Systems
- Print Process Management Systems
- Registration Control Systems
- Safety Chucks
- Viscosity Control Systems
- Tension Control



What's new at BST Sayona?



- The digital **POWERScope digital 4000** progressive scan camera
- The best in its class having field of view of 4" X 3"
- NEW LAUNCH!!!!
- Orders booked for over 15 systems within one month of its launching!!!!



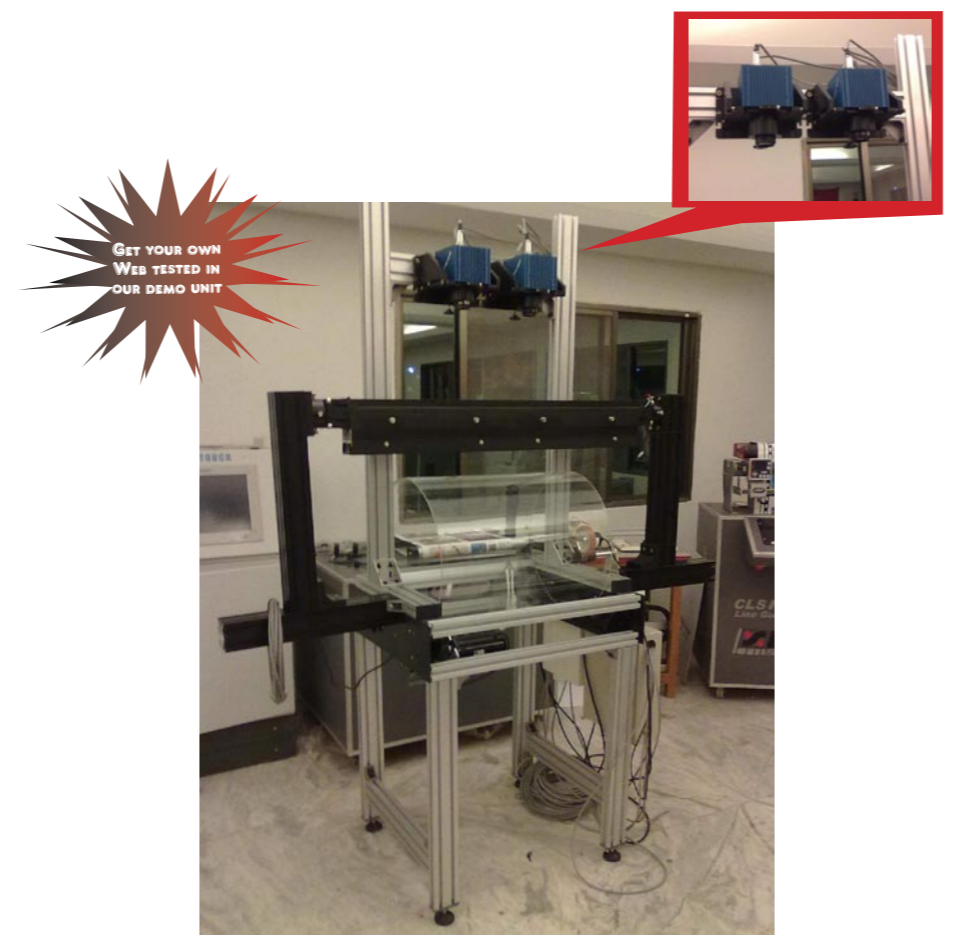
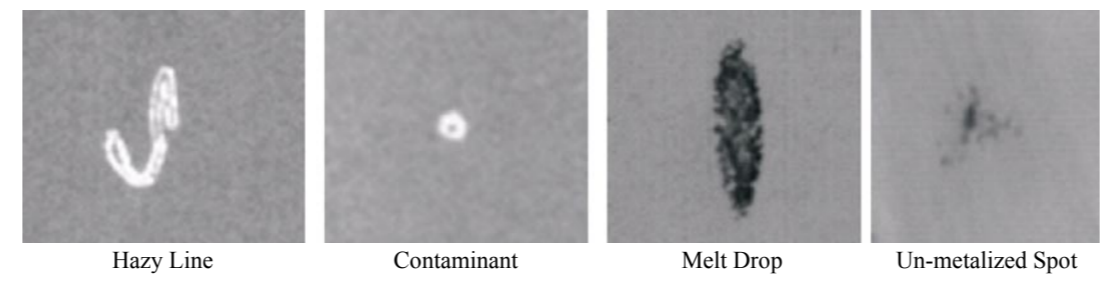
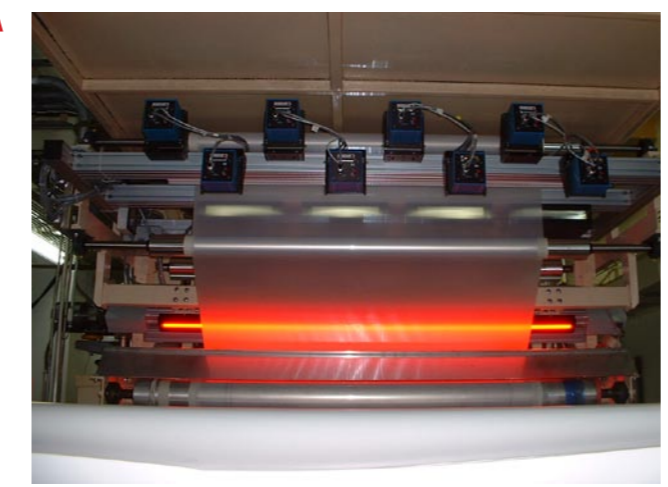
NEW Partnership with Wintriss Inc. USA



Wintriss Engineering pioneers in design & development of surface inspection systems using LINE SCAN CAMERA technology

Application in non wovens, papers, textiles, films, foils, plastics, metals, glass and coating.

- Wintriss can detect:-
- Hazy lines
 - Contaminant
 - Un-metalized Spot
 - Melt Drop



Interesting Successful Installation

EYE TOUCH - REGISTER CONTROL SYSTEMS



CLS Pro 600



POWERScope digital 4000

